



IT Consulting Café

Getting IT done!

Engagement Model

Model Description

Staff Augmentation

The simplest form of consulting where employees of outsourcing provider extends in-house team capacity while other project aspects remain on the client's side (such as project management, technical leadership, etc.)

Project Based

A time bound engagement model effective for scoped requirements that are not likely to change during the process. It allows reducing cost and decreasing time to market by leveraging outsourcing vendor with required technical domain expertise.

Tactical Consultancy

A generic term for a number of value-add services that allow an access to expertise that is not available in-house (e.g. Enterprise Architecture, Technology, advisory etc.) It is usually provided by an outsourcing vendor as a fixed price time bound activity.



Engagement Scope

Task/Component

Project/System

Project/System



Pricing Models

T/M

Fixed Price
Dedicated Team

Fixed Price, T&M



Engagement Length



Vendors Responsibility



Note

High customer involvement

Planned Engagement

Uncertain type of work

Engagement Model